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SeaCare Health Services®

A Community Health Care Partnership

2007 Annual Report



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From the Board President & Executive Director

John and Kathy are pleased to share a few program highlights from 2007!

Provider Survey: SeaCare Health Services strives to provide excellent services to our participants and to the health care providers who work with us. Participants are asked to provide comments about their experiences yearly and health care providers are also asked for their comments and input every two years. This year's provider survey highlights the positive feelings they have about the program and the people we serve.

- 99% reported that overall they were satisfied or extremely satisfied with SeaCare

- 95% agreed that we provided effective Care Coordination,

- 98% would recommend SeaCare to their colleagues and

- 100% were satisfied with our screening process.

Provider Survey Comments:

- "SeaCare does a fabulous job with the resources available. It's a pleasure to be part of the organization."

- "I like the way SeaCare operates, patients are handled with care and consideration."

- "I am proud to participate in SeaCare. I think it is a great organization."

Evaluation: SeaCare recognizes that contributors, funders and the community search for evidence that the money they donate promotes positive, sustainable change. One of the most important achievements this year came in the form of a grant from the Piscataqua Region of the New Hampshire Charitable Foundation, which focuses on tracking long-term outcomes. SeaCare will utilize these funds to:

- Support development of an outcomes study for our organization.

- Provide concrete data that our participants have experienced improved health by addressing physical, mental and social well-being.

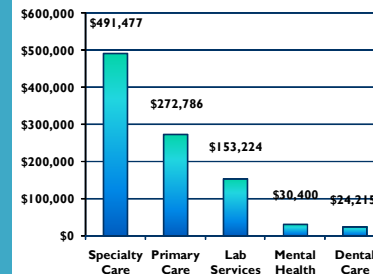
- Improve SeaCare's database to collect and track results and to implement the evaluation tool in order to analyze outcomes.

Complimentary Alternative Medical Providers Join SeaCare: This year, SeaCare welcomes over 35 individual practitioners who also believe in volunteering their services to those in need in their communities. We welcome their services and dedication.

Volunteer's Donate Record Amounts

In 2007, SeaCare's network of volunteer health care professionals grew to over 400. Together, these community-minded physicians, nurses, therapists, dentists and other providers donated a record \$972,102 in health care services that would have otherwise been out of the reach of more than 1,600 SeaCare participants.

SeaCare extends its heartfelt gratitude to the seacoast medical community for its support and participation. The success and longevity of the SeaCare model demonstrates that the spirit of community service continues to thrive in the SeaCare provider network.



Exeter Office: (603) 772-8119

Portsmouth Office: (603) 430-4910

Seabrook Office: (603) 474-3040

www.SeaCareHealthServices.org

Care Coordinators Rise to the Occasion

Everyday, the Care Coordination staff at SeaCare rises to the occasion, especially when they are faced with complex cases. Below are just a few examples of how the staff goes above and beyond to ensure each participant receives the medical care and services they deserve.

1. A woman, newly enrolled in SeaCare, had just been diagnosed with ovarian cancer. The treating physician felt that she needed more care than the local hospitals could provide due to many complicated health issues she had in addition to her cancer. Unfortunately, her doctor was not sure how or where to refer her since she didn't have insurance. SeaCare's Care Coordinator made several phone calls and successfully referred her to Dartmouth Hitchcock Medical Center in Lebanon for treatment and assisted her in completing the hospital's financial assistance information.
2. A local family, living on social security, was having trouble making ends meet because they were spending over \$700 a month on medications. They turned to SeaCare for help, but unfortunately, they did not qualify for most of the patient assistance programs because they were considered over income. We helped them apply for their medications (12 between the two of them), and submitted letters to explain their change in income. They were approved for half of their medications. After completing another year's tax return, with a much lower income, the Care Coordinator re-submitted all the applications that were denied a few months prior. These applications were all approved and they started getting their medications at no charge. Without SeaCare's help, they would not have been able to afford their needed medications over the past three years.
3. A woman contacted SeaCare after she discovered she had throat cancer. She had been avoiding seeing a doctor or going to the hospital because she did not have insurance, even though the growth on her neck was getting larger. Before her treatment for cancer could begin she needed to have a full mouth extraction. SeaCare worked with a local dentist to extract her teeth, but luckily, they were able to save some of her teeth. Through a grant from Delta Dental, SeaCare was able to help her with a cleaning and porcelain fillings on the remaining teeth. Within two weeks after her extractions, the radiation began for her throat cancer.

SeaCare's Program Facts

Donated Care

Specialty Care:	\$ 491,477
Primary Care:	\$ 272,786
Medical Labs:	\$ 153,224
Dental Care:	\$ 24,215
Mental Health:	\$ 30,400

Total Donated Services: \$972,102

Medical Access & Care Coordination

1,637 people served
631 new enrollments
\$972,102 in donated services

Medication Bridge

473 people served
3,842 prescriptions processed
\$1 million in prescriptions processed

Children's Connection

179 children served
308 home visits
96 office visits
104 phone contacts

Events

August 10, 2007 - Jason Young Memorial Golf Classic:

The skies cleared just in time for the for the 13th annual Jason Young Memorial Golf Classic on August 10th. Ninety golfers joined SeaCare and the Young Family at Candia Woods Golf Links for this important fundraising event, which raised over \$9,000. Proceeds from the event benefit SeaCare and the Jason Young Memorial Scholarship Fund, which is awarded to a graduating senior from Portsmouth High School. Thank you to all players and sponsors for another successful tournament.

Sept. 9, 2007 - Three Notch Century - Team SeaCare:

Since 2004, SeaCare had been organizing a 3-day, 250-mile bike ride from Canada to Massachusetts. Although this was a great cycling adventure, it was determined that it was too much work for a small organization and hadn't grown as quickly as planned. Fortunately, after canceling the Bike Tour, SeaCare was presented with a new cycling challenge called the Three Notch Century. This event was organized by Northeast Passage, a non-profit organization that delivers disability-related health promotion and adapted sports programs throughout New England. This event was a great opportunity to combine resources and raise more money for both organizations.

The Team SeaCare cyclists braved the rainy weather through Franconia Notch, Crawford Notch and the Kancamagus Highway and raised over \$6,000. A special thank you to all the sponsors, donors and Northeast Passage for giving SeaCare the opportunity to join their event!

2007 Corporate & Community Support



Corporate Donors

Major Contributor Exeter Hospital - \$381,400

\$10,000 or more
Bank of America Charitable Foundation
Exeter Hospital
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Piscataqua Region
State of New Hampshire
Town of Hampton
United Way of the Greater Seacoast

\$5,000 to \$9,999
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And thank you to the hundreds donors and participants that continue to support our fundraising events throughout the year!

Special Thanks!

A special thank you to **LabCorp** for donating thousands of dollars in medical labs to participants of SeaCare.

SeaCare is also grateful for the more than 390 volunteer health care professionals, who donated their time and services, as well as their staffs' time, to care for our participants

Please refer to page 4 for a complete listing of our volunteer providers.

2007 Income (unaudited)

Corp. & Community	\$ 383,720
Grants	\$ 41,000
United Way	\$ 58,000
State of NH	\$ 34,800
Private Contributions	\$ 1,916
Medicaid	\$ 7,878
Town Funding	\$ 35,403
Special Events	\$ 30,865
Direct Mail	\$ 9,467
Fiscal Agent Income	\$ 2,000
TOTAL INCOME	\$605,049