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We apologize for any misspelled or omitted names. Please call 772-8119 with corrections.



2010 Annual Report

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From the Board President and Executive Director

One of the most common questions asked about the agency: "Is it a cost-effective model for addressing the complex needs of the uninsured throughout the Seacoast?" The answer is YES.

During 2010, SeaCare participated in a large study conducted by Mark Hall of Wake Forrest Medical School in NC. The study looked at different models across the country that provided access to the uninsured.

The author compared the actual cost of 2008 medical services provided to a sample of 1,638 SeaCare adults to the cost for the same services for adults covered by private insurance or Medicaid. Doctors and the hospital donate their care to SeaCare participants in the current model, but actual costs to the physicians and hospital were included for comparison in the study.

- SeaCare provided quality service for an average annual cost of \$1,572. Private insurers would provide the same services for \$5,431 per year, or \$453 per month, more than triple the costs incurred by SeaCare doctors and Exeter Hospital.
- Medicaid costs would be at least double those of this safety net.

Mark A. Hall, The Costs and Adequacy of Safety Net Access for the Uninsured in Exeter and Portsmouth, New Hampshire (SeaCare) states: "SeaCare in Exeter and Portsmouth, New Hampshire, is an instructive



example of one model to improve access to health care for people who remain uninsured both leading up to and following national reforms. By linking volunteer physicians with charitable hospital services, SeaCare has succeeded in providing two thousand low-income uninsured residents, regardless of citizenship, good access to a broad range of medical services based in primary care medical homes. The value of services provided appears to be substantially less than the cost of covering this population by Medicaid or private insurance." If you would like to read the full report, please visit our website, www.securehealthservices.org

SeaCare looks forward to the coming year as health care reform continues. Our commitment to high quality care for all remains our top priority.

Sincerely,
Kathy and Karen

A Participant Story

As a valued donor, we invite you to read Diana's story and learn how your donation made a positive difference in her life. Her journey with SeaCare began on July 6, 2010.



- Diana walked into SeaCare to request an application and returned the next day with all the paperwork needed to qualify.
- She is a single mother of two and was experiencing loss of sight in her right eye and thought she might need glasses. Through the assistance of SeaCare's Care Coordination Team she was seen by Eyesight Ophthalmic Serves the same day.
- Dr. Turner felt there was an issue that needed to be resolved as quickly as possible and sent Diana immediately to Dr. Logan, a Neurologist in SeaCare's Volunteer Network.
- Dr. Logan was able to see Diana the next day and ordered an MRI. The MRI showed a brain tumor that needed to be removed.
- Dr. Logan referred Diana to Dr. Clinton Miller, who is a former provider of SeaCare.
- Dr. Miller saw Diana the same day and donated the services even though he was no longer a volunteer provider. After reviewing her case, he did not feel comfortable removing the tumor and wanted her to see a specialist at Mass General Hospital (MGH).

continued on page 2

A Participant Story Continued...

- While hospitalized at MGH, the surgeon personally called Medicaid to plead Diana's case and explain that the surgery needed to be done NOW, but she had no insurance.
- The Department of Health and Human Services put her on NH Medicaid immediately and approved the surgery.
- Diana had a successful surgery and was hospitalized for several weeks, but sent home with a clean bill of health.
- Amazingly, from the time Diana walked through the doors at SeaCare, to the time she had the surgery, was only one month!

Thank you for supporting SeaCare and for helping us share these wonderful success stories with you. And thank you to our caring volunteer providers and their colleagues for the efficient and swift care they provided to Diana!

Three Notch Century - Team SeaCare

by Erika Lee, Development Director



Beautiful, clear skies gave cyclists participating in the Three Notch Century a day to remember in the New Hampshire White Mountains. Over 100 century riders, including 15 from Team SeaCare, enjoyed the satisfaction of completing a challenging, but rewarding bike event.

On Saturday, September 11th, we departed as a group from the North Conway Grand Hotel at 7:00 am. I started my ride along side SeaCare Board Member and volunteer provider, Dr. Tim Pike. Along the way we cheered on other cyclists participating in the event: one man had a prosthetic leg and another was legally blind.

I admire the disabled riders' determination and spirit, as well as the people on SeaCare who share a resolve to improve their health and circumstances. It reminds me of a young man who had ridden his bicycle along busy Route 1 to SeaCare's Seabrook office. He wanted to meet with a Care Coordinator to enroll in our program. He was legally blind. Without access to health care, living life can seem like climbing a hill and negotiating obstacles every day. Think about the stress and the worry that people feel. You might even say that riding a bicycle with impaired vision is similar to trying to navigate the health care system.

However, thanks to SeaCare and its volunteer network we are working hard every day to remove those barriers. SeaCare's goal is to improve or maintain an individual's health so they can lead more productive lives. Our Care Coordinators help people "see" the opportunities available to them as they begin to learn how to become more active in their overall health care.

Team SeaCare's mission that day was to raise awareness and money for the uninsured in our community. I am proud of our Team who worked hard to help SeaCare raise over \$14,000. I was honored to ride with such a great group of people. Congratulations and good work to all who participated!

We would also like to thank our sponsors and Northeast Passage, the non-profit disabled sports program responsible for organizing the Three Notch Century. **We're looking forward to the 2011 event on Sept. 10th!**

Team SeaCare Sponsors:



McLane Law Firm
Pediatric Associates of Hampton and Portsmouth
CMH Wealth Management

Strategic Employment Benefit Services
Wheelabrator Technologies, Inc.



2010 Corporate & Community Support

Corporate Donors

Major Contributor Exeter Hospital - \$431,000

\$10,000 or more
 Bank of America Charitable Foundation
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 State of New Hampshire
 Town of Hampton
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\$5,000 to \$9,999
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(Includes donors that contributed to the annual campaign and gave permission to publish their names)

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A special thank you to **LabCorp** for donating thousands of dollars in medical labs to participants of SeaCare. SeaCare is also grateful for the more than 400 volunteer health care professionals, who donated their time and services, as well as their staffs' time, to care for our participants. Please refer to page 4 for a complete listing of our volunteer providers.



Henry's Yard Sale

Thank you to Henry of Winnacunnet High School in Hampton for raising over \$2,300 for SeaCare! (Henry is pictured with his mother Rita (l) and Executive Director, Kathy Crompton.)

2010 Income (unaudited)

Corp. & Community	\$457,128
Grants	\$73,287
United Way	\$7,520
State of NH	\$34,800
Private Contributions	\$8,889
Medicaid	\$16,146
Town Funding	\$39,103
Special Events	\$19,879
Direct Mail	\$10,374
Investment Income/	\$362
Other	
TOTAL INCOME	\$667,488

SeaCare's Program Facts

Medical Access & Care Coordination

2,055 people served
 397 new enrollments

\$ 1.4 million in donated services:

Specialty Care: \$806,248
 Primary Care: \$500,910
 Medical Labs: \$152,895
 Mental Health*: \$5,349
 (Mental Health is under-reported)

Medication Bridge

737 people served
 4,523 prescriptions processed
 \$2.2 million in prescriptions processed

Children's Connection

240 new enrollments
 107 home visits/261 office visits
 359 phone contacts
 174 Families Assisted with Healthy Kids Applications